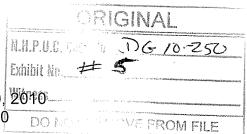
Northern Utilities, Inc. Docket No. DG 10-250 NHPUC Commision Exhibit 5

In response to the Hearing on October 20, 2010

Date of Response: October 22, 2010

Witness: Joseph F. Conneely



Request:

October 20, 2010 Hearing information request regarding Northern's remaining environmental response remediation requirements and costs.

What work remains to be done and what is the expected time frame for completing that work?

What are the estimated total costs for that work?

What ERC costs does Northern expect to incur for the period June 2010 to July 2011?

Response:

Northern has two projects remaining at its former Exeter MGP site:

The Storm Water Outfall

An oily, tar-like material was observed on the surface of the Squamscott River in the area of the drainage system outfall. It was determined to originate from the former Exeter MGP site and is suspected to have entered the drainage system through cracks which were detected and sealed as part of the site decommissioning. Temporary remediation measures designed in concert with the University of New Hampshire and approved as a temporary measure by both the Town of Exeter and the NHDES were completed. The temporary measure consisted of specially designed mats that prevent the undesirable materials from rising to the surface.

As the Squamscott River is a navigational waterway, it falls under the jurisdiction of the Army Corps of Engineers (COE). There are four long term remedies presently under consideration by the COE, Town of Exeter, NHDES and Northern:

- 1, Expand the area covered by the mats. This is the least intrusive for this sensitive area and the least expensive. It would cost \$164,000 to install and have annual maintenance costs of \$10,500 for 10 years.
- 2, Combine the expansion of mats described above with an impermeable cap. This would cost \$285,000 to install and have annual maintenance costs of \$13,000 for 10 years.
- 3, Solidify of the substance. This would be a permanent remedy but does not remove the material, just immobilizes it. It also is a very intrusive project and could only be done during the COE

Northern Utilities, Inc. Docket No. DG 10-250

NHPUC Commision Exhibit 5 In response to the Hearing on October 20, 2010

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mandated winter months. The cost would be \$640,000 initially and have annual maintenance costs of \$2,000 for 10 years.

4, Remove the material by dredging. This also is very intrusive and the most expensive option. The cost would be \$1,250,000.

The Sewer Relocation

A housing complex was built on land formerly occupied by the former Exeter MPG Site on Water Street in Exeter. A sanitary sewer line traversed the area to reach a pumping station behind the complex and lies beneath the complex. The Town of Exeter Department of Public Works (DPW) has applied for government stimulus money to relocate this sewer line. The relocation project will involve constructing a new sewer line around the perimeter of the building and abandoning the existing line in place. The excavations for this project will take place in areas where the Exeter MPG site materials are known to exist.

Additionally, in anticipation of future sewer work in the Water Street area, if this project is commenced by the DPW, Northern intends to remove the Exeter MPG site materials from near the sewer line in that portion of Water Street adjacent to the complex at the same time so as not to have to remobilize to do it later. The anticipated costs of these remedial actions is \$200,000-\$250,000.

Northern is engaged in extensive discussions with the DPW as to what responsibilities Northern will assume so as to limit Northern's costs. Neither portion of this project will be done unless, and until, the DPW receives this government stimulus money.

Northern also has one on-going phytoremediation program at its Rochester MGP site. The final phase of the phytoremediation project will be completed by year end 2010. Minor vegetation replacement will be needed in spring 2011 and a comprehensive study of the effect transpiration has on the underlying hydrology will be conducted in 2011. This phytoremediation project is expected to cost between \$20,000 and \$30,000. If the comprehensive vegetation study results are favorable, it will most likely produce costs of about \$6,000 per year for five to seven years to ensure the vegetation stands are established. If the results of this study are unfavorable, additional work may be needed to alter the underlying groundwater transmissivity. Past experiences with this type of site remediation suggests costs of less than \$20,000.

Northern Utilities, Inc. Docket No. DG 10-250 NHPUC Commision Exhibit 5 In response to the Hearing on October 20, 2010

Date of Response: October 22, 2010 Witness: Joseph F. Conneely

As Northern's remaining remediation projects require collaboration with outside agencies to determine the appropriate remediation approaches, Northern is unable at this time to give definitive time tables for completing its ERC remediation operations or more precise cost estimates other than those outlined above. Although Northern is unable to predict with certainty its total environmental remediation costs for the period June 2010 to July 2011, Northern wishes to note that it has incurred approximately \$75,000 since June 1, 2010 for environmental remediation.

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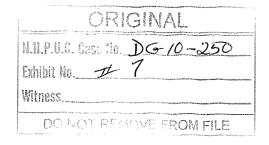


Exhibit-7 DG 10-250 Northern Utilities, Inc. Schedule 16-RLIAP Page 1 of 2

NORTHERN UTILITIES, INC.- NEW HAMPSHIRE DIVISION Residential Low Income Assistance Program (RLIAP)

		0.001	mi Di I.	Last Black	Total
1	Peak Period	Customer Charge	\$0.4102	\$0,2990	Total
2	R-5 Base Rates	\$9.50	•	\$0.2990 \$0.1196	
3	R-10 Rate at 40% of R5	\$3.80	\$0.1641		
4	Program Subsidy	\$5.70	\$0.2461	\$0.1794	875
5	Average Annual Therms		289	586	0/5
6		***	274 00	0405 47	\$210.43
7	Peak Period RLIAP Subsidy	\$34.20	\$71.06	\$105.17	\$210.43
8					
9	Off Peak Period			** ***	
10	R-5 Base Rates	\$9.50	\$0.4102	\$0.2990	
11	R10 Rate at 40% of R5	\$3.80	\$0.1641	\$0,1196	
12	Program Subsidy	\$5.70			
13	Average Annual Therms		254	64	318
14					
15	Off Peak Period RLIAP Subsidy	\$34.20	\$62.61	\$11.41	\$108.22
16					
17	Estimated Annual Subsidy				\$318.65
18					
19	Number of Estimated 2010/11 Participants				903
20					
21	Annual Subsidy times Number of Participants (Ln 17 *Ln 19)				\$287,743
22	Prior Year Ending Balance - RLIAP Page 2				(\$34,047)
23	Estimated Annual Administrative Costs			_	\$0
24	Total Program Costs				\$253,696
25					
26	Estimated weather normalized firm therms billed for				
27	the twelve months ended 10/31/11 sales and transportation				58,614,521
28					
29	Total Residential Low Income Program Change				\$0.0043

NORTHERN UTILITIES, INC., NEW HAMPSHIRE DIVISION NOVEMBER 2009 THROUGH OCTOBER 2010 RESIDENTIAL LOW INCOME ASSISTANCE PROGRAM (RLIAP) RECONCILIATION

											(Estimate)	(Estimate)	
1 FOR THE MONTH OF:	Nov-09	Dec-09	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Total
2 DAYS IN MONTH	30	31	31	28	31	30	31	30	31	31	30	31	365
3 Beginning Balance	\$73,524	\$68,341	\$51,386	\$24,842	\$3,809	(\$12,738)	(\$22,232)	(\$27,174)	(\$30,187)	(\$30,730)	(\$31,211)	(\$33,247)	\$73,524
5 Add: Actual Costs	\$15,397	\$18,543	\$29,455	\$25,656	\$21,737	\$18,041	\$12,692	\$9,157	\$10,108	\$10,172	\$8,818	\$10,782	\$190,558
6													
7 Less: Collected Revenue	\$20,769	\$35,664	\$56,104	\$46,725	\$38,272	\$27,488	\$17,566	\$12,093	\$10,568	\$10,567	\$10,782	\$11,503	\$298,100
8 9 Add: Administrative and Start Up Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
11 Ending Balance Pre-Interest	\$68,152	\$51,221	\$24,737	\$3,773	(\$12,726)	(\$22,185)	(\$27,106)	(\$30,110)	(\$30,646)	(\$31,126)	(\$33,175)	(\$33,969)	(\$34,019)
12				·		, ,	,						-
13 Month's Average Balance	\$70,838	\$59,781	\$38,061	\$14,308	(\$4,459)	(\$17,462)	(\$24,669)	(\$28,642)	(\$30,417)	(\$30,914)	(\$27,038)	(\$28,453)	l
14										0.0504	0.05%	0.05%	
15 Interest Rate	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	
16	0400 00	2425.04	0405.00	505.07	(640.04)	(5.46.64)	(669.00)	(\$76.51)	(\$83.96)	(\$85.33)	(\$72.22)	(\$78.54)	(\$29)
17 Interest Applied	\$189.22	\$165.01	\$105.06	\$35.67	(\$12.31)	(\$46.64)	(\$68.09)	(3/6.51)	(963.90)	(305.33)	(912.22)	(\$76.54)	(323)
18 19 Ending Balance	\$68,341	\$51,386	\$24,842	\$3,809	(\$12,738)	(\$22,232)	(\$27,174)	(\$30,187)	(\$30,730)	(\$31,211)	(\$33,247)	(\$34,047)	(\$34,047)

Exhibit-8 DG 10-250 Northern Utilities, Inc. Schedule 16-DSM Page 1 of 3

DSM Charge Factor Calculation

DSM Charge Factors for Residential Customers

DSM Reconciliation Adjustment	\$180,049 Schedule 16 DSM B Nov '10 - Oct '11 Totals- November 2010 Beginning Balance
DSM Costs	\$348,863 Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 2
DSM Share Holder Incentive	\$33,088 Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 3
DSM Low-Income Costs	\$28,131 Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 4
DSM Allocated Low-Income Share Holder Incentive	\$2,335 Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 5
Forecasted Annual Throughput Volumes for Residential Customers	16,497,755 Schedule 16 DSM B Nov '10 - Oct '11 Totals- Column 6
Conservation Charge Factor for Residential Customers	\$0.0359

DSM Charge Factors for Commercial and Industrial Customers (C&I)

DSM Reconciliation Adjustment	\$16,908 Schedule 16 DSM C Nov '10 - Oct '11 Totals- November 2010 Beginning Balance
DSM Costs	\$471,052 Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 2
DSM Share Holder Incentive	\$34,028 Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 3
DSM Low-Income Costs	\$75,892 Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 4
DSM Allocated Low-Income Share Holder Incentive	\$6,301 Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 5
Forecasted Annual Throughput Volumes for C&I Customers	39,818,448 Schedule 16 DSM C Nov '10 - Oct '11 Totals- Column 6

Conservation Charge Factor for C&I Customers	\$0.0152



Northern Utilities, Inc.

New Hampshire Division

Calculation of the DSM Charge, a Component of the Local Distribution Adjustment Charge To Be Effective November 1, 2010 through October 31, 2011

Residential Customers

		.						411				,	Ending		
		Beginning	DOLLD .	D014			Allocated	Allocated	Ending	Average	Interest	Interest @	, - 1		# of
		Balance	DSM Rate	DSM	D014.0 .	D01 (0111	Low Income			Balance	Prime	Prime	Interest	T1 0.1	
400	4.7.1	(Over)/Under	1	Collections	DSM Costs	DSM SHI	Costs	SHI \$56	(Over)/Under		Rate 3.25%		(Over)/Under \$4,956	Therm Sales 339,513	Days 31
August-09	Actual	(11,790)	\$0.0113	\$3,831	\$17,976	\$1,724	\$830		\$4,965	(\$3,412)		, ,		,	30
September-09	Actual	4,956	\$0.0113	\$3,904	\$17,085	\$1,724	\$1,800	\$89	\$21,750	\$13,353	3.25%	\$36	\$21,786	346,388	31
October-09	Actual	21,786	\$0.0113	\$6,095	\$22,441	\$1,724	\$2,665	\$107	\$42,625	\$32,205	3.25%	\$182	\$42,807	539,546	1
November-09	Actual	42,807	\$0.0185	\$15,172	\$13,477	\$1,724	\$1,937	\$135	\$44,908	\$43,857	3.25%	\$117	\$45,025	1,141,873	30
December-09	Actual	45,025	\$0.0185	\$28,331	\$33,032	\$1,724	\$1,364	\$104	\$52,917	\$48,971	3.25%	\$135	\$53,052	1,531,840	31
January-10	Actual	53,052	\$0.0185	\$59,398	\$66,003	\$1,724	\$1,134	\$75	\$62,590	\$57,821	3.25%	\$160	\$62,750	3,209,751	31
February-10	Actual	62,750	\$0.0185	\$49,238	\$48,770	\$1,724	\$842	\$56	\$64,904	\$63,827	3.25%	\$159	\$65,063	2,661,817	28
March-10	Actual	65,063	\$0.0185	\$38,593	\$71,165	\$1,724	\$752	\$52	\$100,163	\$82,613	3.25%		\$100,391	2,086,173	31
April-10	Actual	100,391	\$0.0185	\$28,502	\$23,100	\$1,724	\$526	\$43	\$97,282	\$98,837	3.25%	\$264	\$97,546	1,540,853	30
May-10	Actual	97,546	\$0,0185	\$16,617	\$55,567	\$1,724	\$2,537	\$105	\$140,861	\$119,203	3.25%		\$141,190	898,054	31
June-10	Actual	141,190	\$0.0185	\$8,995	\$13,854	\$1,724	\$3,910	\$195	\$151,877	\$146,533	3.25%		\$152,268	485,931	30
July-10	Actual	152,267	\$0.0185	\$6,949	\$10,388	\$1,724	\$5,607	\$128	\$163,165	\$157,716	3.25%	\$435	\$163,600	375,418	31
August-10	Actual	163,600	\$0.0185	\$5,809	\$13,894	\$1,724	\$5,232	\$107	\$178,747	\$171,174	3.25%		\$179,219	313,978	31
September-10		179,221	\$0.0185	\$7,814	\$5,722	\$1,724	\$860	\$126	\$179,838	\$179,530	3.25%	ł	\$180,318	422,359	30
October-10	Forecast	180,318	\$0.0185	\$9,175	\$5,722	\$1,724	\$841	\$123	\$179,552	\$179,935	3.25%	1	\$180,049	495,952	31
November-10		180,049	\$0.0359	\$40,460	\$5,722	\$1,724	\$1,163	\$170	\$148,368	\$164,208	3.25%	1	\$148,807	1,126,635	30
December-10		148,807	\$0.0359	\$68,240	\$27,464	\$1,724	\$5,827	\$177	\$115,758	\$132,282	3.25%		\$116,123	1,900,203	31
January-11	Forecast	116,123	\$0.0359	\$100,699	\$22,231	\$2,964	\$1,733	\$231	\$42,583	\$79,353	3.25%	l .	\$42,802	2,804,066	31
February-11	Forecast	42,802	\$0.0359	\$105,145	\$26,677	\$2,964	\$2,234	\$248	(\$30,220)	\$6,291	3.25%	\$16	(\$30,204)	2,927,871	28
March-11	Forecast	(30,204)	\$0.0359	\$87,765	\$31,123	\$2,964	\$2,519	\$240	(\$81,124)	(\$55,664)	3.25%	(\$154)	1 ' '		31
April-11	Forecast	(81,278)	\$0.0359	\$65,447	\$31,123	\$2,964	\$2,490	\$237	(\$109,910)	(\$95,594)	3.25%	,	1 ' '	1,822,428	30
May-11	Forecast	(110,165)	\$0.0359	\$39,715	\$22,231	\$2,964	\$1,794	\$239	(\$122,652)	(\$116,408)	3.25%		(\$122,973)	1,105,900	31
June-11	Forecast	(122,973)	\$0.0359	\$23,543	\$75,585	\$2,964	\$4,967	\$195	(\$62,805)	(\$92,889)	3.25%	(\$248)	(\$63,053)		30
July-11	Forecast	(63,053)	\$0.0359	\$15,086	\$17,785	\$2,964	\$983	\$164	(\$56,243)	1 ' '	3.25%		(\$56,408)		31
August-11	Forecast	(56,408)	\$0.0359	\$13,148	\$44,462	\$2,964	\$2,327	\$155	(\$19,649)		3.25%		` ' '	1	31
September-11	Forecast	(19,754)	\$0.0359	\$15,279	\$22,231	\$2,964	\$1,059	\$141	(\$8,637)		3.25%		(\$8,675)	425,454	30
October-11	Forecast	(8,675)	\$0.0359	\$17,939	\$22,231	\$2,964	\$1,034	\$138	(\$248)	(\$4,462)	3.25%	(\$12)	(\$260)	499,521	31
												<u> </u>	L		

Nov 10 thru Oct 11 Totals \$592,466 \$348,863 \$33,088 \$28,131 \$2,335 16,497,755

Northern Utilities, Inc.

New Hampshire Division

Calculation of the DSM Charge, a Component of the Local Distribution Adjustment Charge To Be Effective November 1, 2010 through October 31, 2011

General Service Customers

													Ending		
		Beginning					Allocated	Allocated	Ending	Average	Interest	Interest @	Balance plus		
		Balance	DSM Rate	DSM			Low Income	Low Income	Balance	Balance	Prime	Prime	Interest		# of
		(Over)/Under	per Therm	Collections	DSM Costs	DSM SHI	Costs	SHI	(Over)/Under	(Over)/Under	Rate	Rate	(Over)/Under	Therm Sales	Days
August-09	Actual	(\$262,684)	\$0.0069	\$5,291	\$33,414	\$2,659	\$1,876	\$126	(\$229,899)	(\$246,291)	3.25%	(\$680)	(\$230,579)	767,003	31
September-09	Actual	(\$230,579)	\$0.0069	\$16,700	\$23,822	\$2,659	\$12,902	\$304	(\$207,592)	(\$219,085)	3.25%	(\$585)	(\$208,177)	2,420,881	30
October-09	Actual	(\$208,177)	\$0.0069	\$16,631	\$7,605	\$2,659	\$272	\$9	(\$214,263)	(\$211,220)	3.25%	(\$395)	(\$214,658)	1,979,080	31
November-09	Actual	(\$214,658)	\$0.0054	\$18,883	\$10,524	\$2,659	\$5,592	\$202	(\$214,564)	(\$214,611)	3.25%	(\$573)	(\$215,137)	3,193,066	30
December-09	Actual	(\$215,137)	\$0.0054	\$26,858	\$21,155	\$2,659	\$4,567	\$187	(\$213,426)	(\$214,282)	3.25%	(\$591)		' '	31
January-10	Actual	(\$214,018)	\$0.0054	\$37,737	\$15,945	\$2,659	\$2,456	\$176	(\$230,518)	(\$222,268)	3.25%	(\$614)	(\$231,132)	6,988,933	31
February-10	Actual	(\$231,132)	\$0.0054	\$31,502	\$19,519	\$2,659	\$1,805	\$163	(\$238,489)	(\$234,811)	3.25%	(\$585)	(\$239,075)	, ,	28
March-10	Actual	(\$239,075)	\$0.0054	\$26,308	\$37,995	\$2,659	\$1,712	\$165	(\$222,853)		3.25%	(\$638)	(\$223,490)		31
April-10	Actual	(\$223,490)	\$0.0054	\$18,671	\$15,478	\$2,659	\$1,178	\$98	(\$222,749)	(\$223,120)	3.25%	(\$596)	(\$223,345)		30
May-10	Actual	(\$223,345)	\$0.0054	\$12,399	\$17,281	\$2,659	\$6,525	\$260	(\$209,048)		3.25%	(\$597)	(\$209,645)		31
June-10	Actual	(\$209,645)	\$0.0054	\$9,243	\$25,848	\$2,659	\$14,100	\$360	(\$175,920)	1 ' '	3.25%	(\$515)	(\$176,435)		30
July-10	Actual	(\$176,435)	\$0.0054	\$8,343	\$9,439	\$2,659	\$23,075	\$525	(\$149,080)	(\$162,758)	3.25%	(\$449)	(\$149,529)		31
August-10	Actual	(\$149,529)	\$0.0054	\$8,669	\$30,130	\$2,659	\$26,749	\$546	(\$98,114)		3.25%	(\$342)	(\$98,456)		31
September-10		(\$98,456)	\$0.0054	\$9,574	\$82,030	\$2,659	\$3,609	\$527	(\$19,205)		3.25%	(\$157)	(\$19,362)		30
October-10	Forecast	(\$19,362)	\$0.0054	\$11,559	\$41,015	\$2,659	\$3,629	\$530	\$16,911	(\$1,225)	3.25%	(\$3)	\$16,908	2,140,510	31
November-10	Forecast	\$16,908	\$0.0152	\$48,590	\$54,686	\$2,659	\$3,306	\$483	\$29,453	\$23,181	3.25%	\$62	\$29,515	3,202,347	30
December-10		\$29,515	\$0.0152	\$77,322	\$54,686	\$2,659	\$15,626	\$475	\$25,640	\$27,577	3.25%	\$76	\$25,716	5,095,925	31
January-11	Forecast	\$25,716	\$0.0152	\$92,503	\$25,834	\$2,871	\$3,767	\$502	(\$33,813)		3.25%	(\$11)	(\$33,824)		31
February-11	Forecast	(\$33,824)	\$0.0152	\$86,830	\$34,446	\$2,871	\$4,366	\$485	(\$78,486)	(\$56,155)	3.25%	(\$140)		, ,	28
March-11	Forecast	(\$78,626)	\$0.0152	\$76,285	\$25,834	\$2,871	\$5,181	\$493	(\$120,531)	(\$99,578)	3.25%	(\$275)	(\$120,806)		31
April-11	Forecast	(\$120,806)	\$0.0152	\$57,841	\$43,057	\$2,871	\$5,210	\$496	(\$127,014)	(\$123,910)	3.25%	(\$331)	(\$127,345)	3,812,030	30
May-11	Forecast	(\$127,345)	\$0.0152	\$34,651	\$25,834	\$2,871	\$3,706	\$494	(\$129,091)	(\$128,218)	3.25%	(\$354)	(\$129,445)		31
June-11	Forecast	(\$129,445)	\$0.0152	\$27,501	\$60,280	\$2,871	\$13,733	\$538	(\$79,524)	(\$104,484)	3.25%	(\$279)	(\$79,803)	1,812,458	30
July-11	Forecast	(\$79,803)	\$0.0152	\$22,156	\$17,223	\$2,871	\$3,417	\$569	(\$77,879)	(\$78,841)	3.25%	(\$218)	(\$78,097)	1,460,200	31
August-11		(\$78,097)	\$0.0152	\$20,707	\$51,668	\$2,871	\$8,673	\$578	(\$35,013)	(\$56,555)	3.25%	(\$156)	(\$35,169)	1,364,700	31
September-11	Forecast	(\$35,169)	\$0.0152	\$27,061	\$51,668	\$2,871	\$4,441	\$592	(\$2,658)	(\$18,914)	3.25%	(\$51)	(\$2,709)	1,783,427	30
October-11	Forecast	(\$2,709)	\$0.0152	\$32,733	\$25,834	\$2,871	\$4,466	\$595	(\$1,676)	(\$2,193)	3.25%	(\$6)	(\$1,682)	2,157,275	31
			1					`							

Nov 10 thru Oct 11 Totals \$604,180 \$471,052 \$34,028 \$75,892 \$6,301

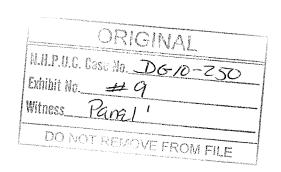


Exhibit 9 DG 10-250 Northern Utilities, Inc. Schedule 16-ERC Page 1 of 2

CALCULATION OF ENVIRONMENTAL RESPONSE COST RATE

November 1, 2010 through October 31, 2011

Forcasted Firm Sales & Firm Transportation Volumes	58,898,383
Total ERC Cost to be Recovered	\$319,543
Less Current (Over) Collection (Estimated)	(\$47,645)
Total ERC Costs for the Period	\$367,188

Exhibit-9 DG 10-250 Northern Utilities, Inc. Schedule 16-ERC Page 2 of 2

Northern Utilities, Inc. - New Hampshire Division Environmental Response Cost 12 Month Reconciliation

		Beginning	Monthly	New	
	Actual or	Balance	Amortization	ERC Costs	Ending
Month	Forecast	(Over)/Under	of ERC costs	To be recovered	Balance
August	Actual	(\$51,347)	\$11,387		(\$62,734)
September	Actual	(\$62,734)	\$28,486		(\$91,220)
October	Actual	(\$91,220)	\$30,382		(\$121,601)
November-'09	Actual	(\$121,601)	\$33,537	\$372,043	\$216,905
December	Actual	\$216,905	\$37,204		\$179,701
January- '10	Actual	\$179,701	\$58,163		\$121,538
February	Actual	\$121,538	\$48,409		\$73,130
March	Actual	\$73,130	\$39,662		\$33,468
April	Actual	\$33,468	\$28,486		\$4,982
May	Actual	\$4,982	\$18,207		(\$13,225)
June	Actual	(\$13,225)	\$12,529		(\$25,754)
July	Actual	(\$25,754)	\$10,950		(\$36,705)
August	Actual	(\$36,705)	\$10,940		(\$47,645)